

# JANUARY SEARCH



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**Recruitment Process Outsourcing** (RPO) is when a company transfers all (or part) of the recruiting function to an external provider.

## ABOUT - January Search

At January Search, we believe there is value in having a single point of contact. A point of contact who conducts every aspect of the search, from search assignment to candidate acceptance. This provides an added level of instinct that is often lost during the higher-volume, multi-person approach of many of our competition.

For more information please contact Jamie at [Jamie@January-Search.com](mailto:Jamie@January-Search.com)



## Why choose January Search for RPO Services?

- Recognized success in multiple industries and verticals: Professional Services, Legal, Engineering, Consulting, Information Technology
- 98.52% offer acceptance rate over 10-years and hundreds of placements
- Full-cycle recruitment process with a proven talent acquisition methodology:
  - Measurable - monitor what works and what doesn't.
  - Manageable, identify hiring trends to guide future hiring forecasting.
  - Malleable, adjust the process to fit the business.

An outsourced, single-point of contact ensures an excellent candidate experience while simultaneously shielding Company employees from unnecessary, unproductive interactions. We remain focused on the single-most important KPI – successful hires!

## Unparalleled Acceptance Rate

### THE POWER IN THE PROCESS

We objectively evaluate the following:

- Why move? Candidate motivations and circumstances surrounding a job change.
- Timeline. We discuss a realistic timeline to ensure a seamless transition.
- Work History. We gain an understanding of the candidate's qualifications, but more importantly, the momentum of their career.
- Brag! We allow each candidate the opportunity to share their accolades.
- What's next? We gather a thorough understanding of the candidate's career goals.

By taking these extra steps we ensure the candidate says "yes."

